



manage energy better

Landis+Gyr signs Marketing Agreement with Exceleron Software; Will offer Prepaid Management Solution to Utility Customers

ATLANTA, GA. – July 28, 2009 – Landis+Gyr has signed an agreement with Exceleron Software that allows it to market the proven Prepaid Account Management System (PAMS) directly to its advanced metering customers.

A growing number of utilities, including Landis+Gyr customers, are currently using Exceleron's web-based PAMS software to offer prepaid electric service to consumers. Exceleron's software seamlessly integrates with Landis+Gyr's Gridstream™ advanced metering solution to provide a turnkey prepayment system that includes features for consumer notification, consumer payment options, and back-end office integration.

"The demand for prepayment systems is growing, largely because of the potential for cost and energy savings for both the utility and consumer," said Michelle Mindala-Freeman, Vice President of Marketing and Product Management at Landis+Gyr. "When paired with Gridstream, the PAMS system provides a convenient and cost effective way for utilities to leverage existing infrastructure to offer prepayment services."

The PAMS package is a web-based system that utilizes advanced metering data to track energy usage and monitor account balances. The system is highly configurable, and work orders or system commands to the meter are generated automatically. Consumers can access account information in a variety of ways and account alerts can be provided through phone, email, Internet or in-home displays.

Jeff Severs, Chief Operating Officer of Exceleron Software, said utility and consumer experiences with prepayment systems have been overwhelmingly positive due to the cost savings, energy savings and budgeting control that prepayment provides.

"This agreement expands our existing relationship with Landis+Gyr and should greatly enhance our marketing and education capabilities," Severs said. "With the software interfaces between our two systems already in place, we expect to see a steady increase in prepayment programs at utilities using the Gridstream solution."

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About Landis+Gyr

Landis+Gyr is the leading provider of integrated energy management solutions tailored to energy company needs. With a global presence and a reputation for quality and innovation, Landis+Gyr is unique in its ability to deliver true end-to-end advanced metering solutions. Today, the Company offers the broadest portfolio of products and services in the electricity metering industry, and is paving the way for the next generation of smart grid. With annualized sales of more than US\$1.25 billion, Landis+Gyr operates in over 30 countries across five continents, and employs over 5,000 people with the sole mission of helping the world manage energy better. More information is available at landisgyr.com.

About Exceleron Software

Exceleron Software, a software development company based in Dallas, Texas, has more than ten years experience in the prepaid industry from a development, member services, and marketing standpoint. Having first entered the prepaid industry through its development of a total prepaid alternative for telecommunications providers, Exceleron turned its efforts to applying this same knowledge to electric service providers in 2004.

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